

KALYANI FORGE



Investor Briefing

Annual General Meeting
August 2022
Viraj Kalyani

Reconfiguring
for Growth



Highlights

- Revenue growth of 31% over FY21
- Exports at all time high
- Trucks Business grew 62%
- Kick-started “Vridddhi” - Growth Mission 2027

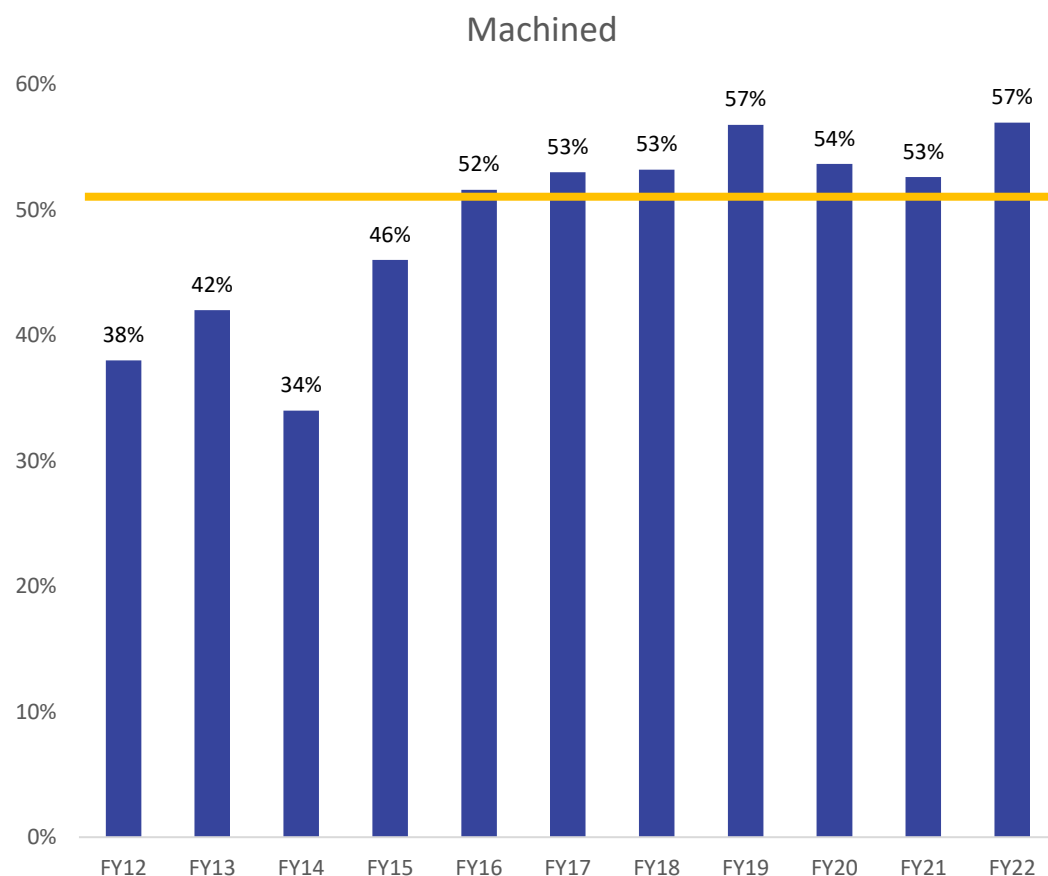


Exports at All Time High

- Increased Volumes in European Industrials and Agro Business
- Improved Supply Chain Execution
- Exports SOB at 15%



Machined Component Sales on the Rise

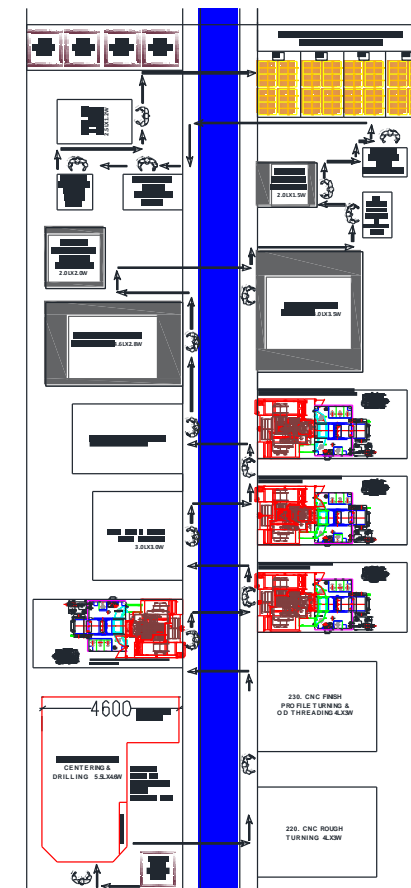
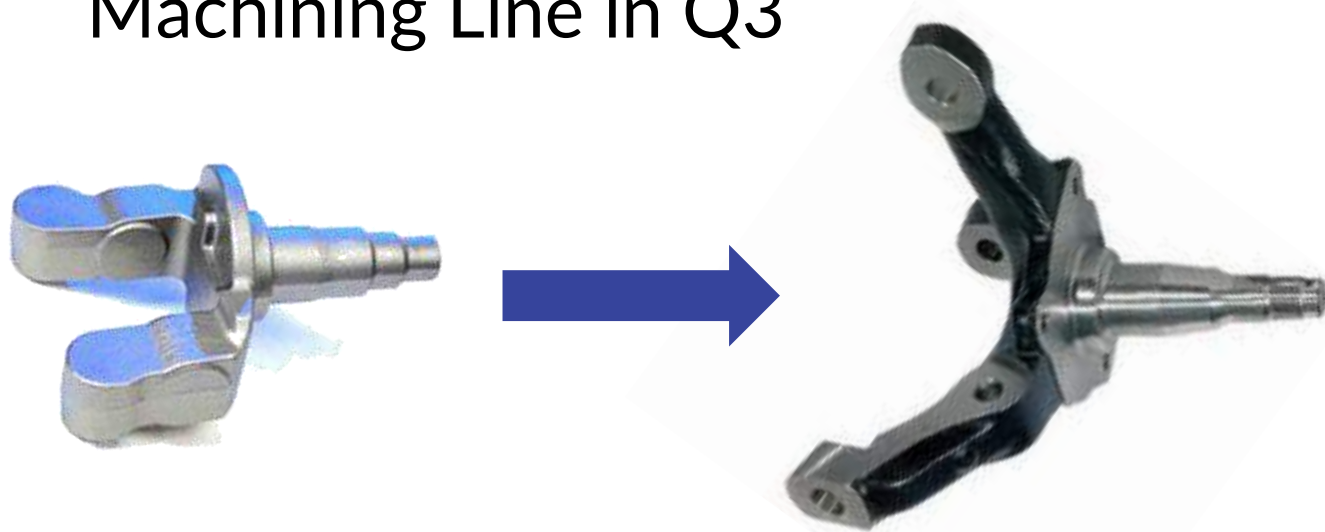


- Better customer satisfaction
- Increased value addition
- Increased profitability

Growth Initiatives FY23

Growth Initiatives – Stub Axle Machining

- Upgrade Stub Axle from As-Forge to Machined sales
- New Steering Products Machining Line in Q3

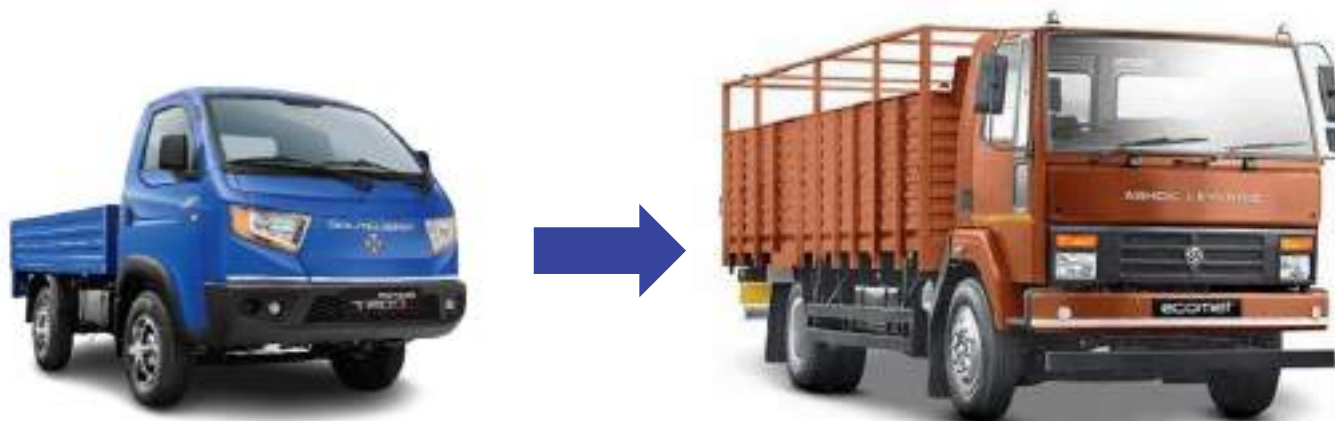


Growth Initiatives– Larger Forgings

- Increase Forgings Supply for in Medium Duty Trucks
- Proactively develop bigger sized forgings

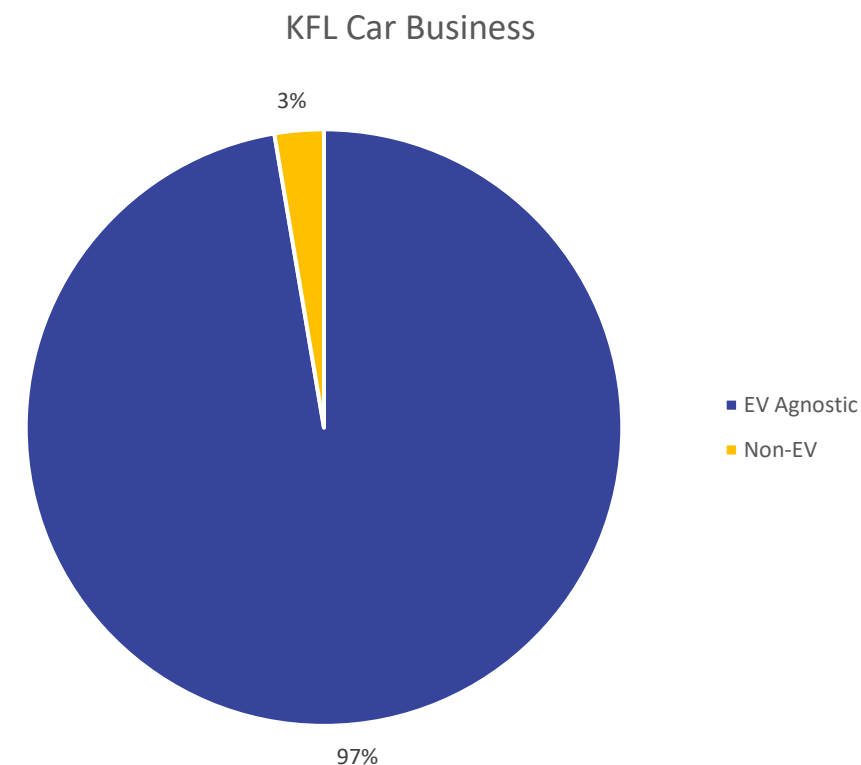
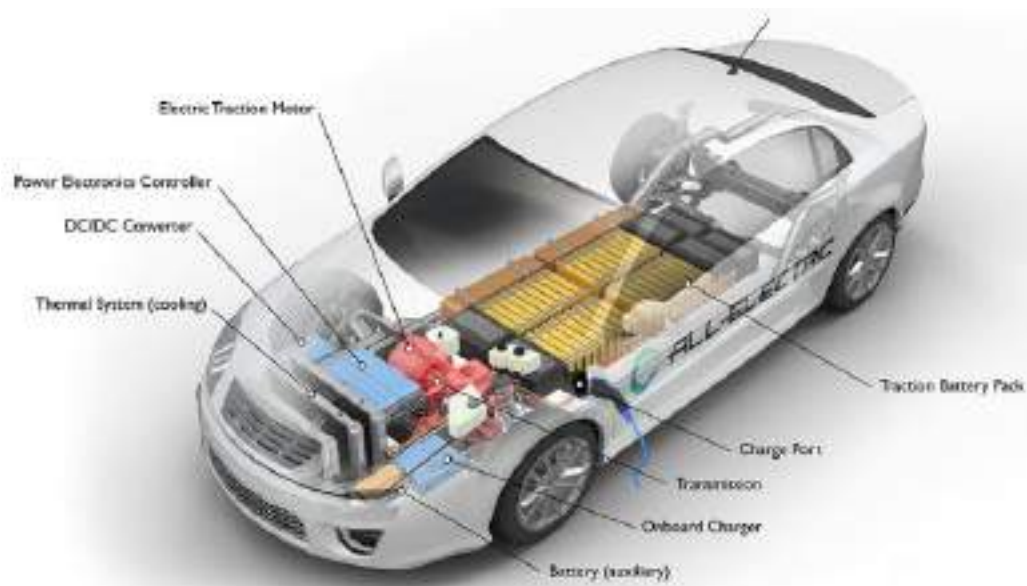
9 kg → 12 kg

Target to Increase our Max Weight Product



Growth Initiatives – Electric Vehicles

- Commencing component SOP for EV Car Models in Q2
- Most existing Cars business is EV Agnostic



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Thank You

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www.kalyaniforge.co.in

